

## **BEEF SALE - Thursday, 7 :00 P.M.**

Sponsored by Douglas County Beef Improvement Association. Open to all Douglas County 4-H and FFA members enrolled in the Beef project.

### **Objectives**

1. To stimulate interest in and refinement of the meat animal business within Douglas County.
2. To provide 4-H and FFA members an opportunity to have market beef, swine and sheep projects graded and sold at the Head of the Lakes Fair.
3. To teach the economics of feeding cattle, swine and sheep for market.
4. To provide an example of the type of feeder calves, hogs and lambs produced in the area.
5. To teach a greater understanding of meat animal carcasses.
6. To provide an educational experience made possible by funds derived from the Association sponsored 4-H/FFA Steer, Hog and Lamb sale.

### **Mechanics of Sale**

1. All animals that are to be sold at the fair must be in possession of the seller by December 1 of the current year.
2. All animals that are to be sold at the fair must be identified by the identification committee of the Douglas County Beef Improvement Association on or about March 1.
3. Animals consigned must be steers of beef breeds or of breed crosses weighing a minimum of 875 pounds and graded High Select or better.
4. Livestock judge will grade the animals on judging day, at which time they will also be weighed.
5. Each exhibitor can enter a maximum of one animal in the sale.
6. One female animal or beef breeding stock, at least 4 months of age, must be shown at the fair with the steer in order to sell the steer in the auction.
7. Bidding is open to the public. Bidding will start on each grade at the market price for the day.
8. Market quotation for the day will be given before the sale starts. Copies will be supplied to buyers along with the sale list.
9. Grand Champion will be sold first followed by the Reserve Champion and other animals according to sale listing.
10. Exhibitors are responsible for animals until the end of the fair on Sunday.
11. Buyers may advertise above the animal for the remainder of the fair.
12. Full payment is due by the end of the fair and is to be made to the clerk.
13. The Beef Improvement Association and its members will not be liable for any injury or loss to any person, business, or association involved in the Beef Project at the sale or at the fair or involving transportation of beef animals or in any activity connected with the project.
14. Ten percent (10%) of the sale check of each animal will be deducted for the following: (a) Four percent (4%) to meet Association expenses for educating members, promotional aids, etc. (b) Six percent (6%) to be refunded to the

member at the next meeting of the Association following the fair, if the member has fulfilled his/her obligations and if funds allow.

15. The following allocations will be adhered to:

(a) One percent (1%) to be allotted for attendance at the meetings of the Association. It will be mandatory that the project member or a member of his/her family be present at a minimum of seventy-five percent (75%) of the Associations meetings. Attendance at special meetings such as Extension/Beef/Swine/Sheep/Agriculture meetings will be considered in lieu of an absence.

(b) One percent (1%) for records reporting. Member must complete the project sign for the fair.

(c) One percent (1%) for the care of animal at the fair, also the conduct of the member, being present to show and sell the animal and present any awards to the buyer.

(d) One percent (1%) for writing a thank-you note to the buyer, which is to be given to the Association secretary before the animals are released on the last day of the fair.

(e) One percent (1%) for taking part in committees of the Association and helping with any fund raising activities involved with the Association.

(f) One percent (1%) for attendance at the carcass evaluation.

(g) An addition five percent (5%) above and beyond the original ten percent (10%) will be deducted if the member or their immediate family does not attend the carcass evaluation.

## **Processing**

Processing, unless otherwise arranged for, will be done at a federally inspected plant.